

A background image showing a business meeting. A person's hand is writing on a document on a table. There are laptops, notebooks, and a smartphone on the table. The scene is lit with warm, golden light, possibly from a window. A green semi-transparent banner is overlaid at the bottom of the image, containing the title and subtitle.

Rapid Start: Sales & Operations Planning

Enterprise S&OP in less than four months

The Challenge

Companies are currently facing a variety of challenges with their sales and operations planning processes. These include:

- Increasingly complex global supply chain models
- Non-value added time spent manually collecting, collating and reporting data from multiple sources
- No one “source of truth” on information being used to make S&OP decisions across the business
- Long planning cycle times that force a rigid sequential process (activities can’t occur concurrently and continuously)
- Latency in decision-making caused by time taken to view demand, supply, and inventory information together and understand gaps
- Inability to reconcile demand or supply gaps and understand the financial impacts our solution

The Solution

Inspirage has developed a cost effective, pre-configured S&OP solution that will enable companies to deploy an enterprise Sales & Operations Planning (S&OP) system or to improve their current S&OP capabilities to a best-of-breed solution. This highly scalable solution built on Oracle Demantra provides the catalyst for increased S&OP maturity.

Visit www.inspirage.com/SOP to learn more about the Inspirage **Rapid Start S&OP Solution**. We are the experts at helping you translate your value chain vision into measurable business results. Contact us at info@inspirage.com to discuss how we can collaborate to improve these critical capabilities for your company.

One Platform for Sales & Operations Planning

Inspirage's **Rapid Start S&OP Solution** provides a consolidated platform with one user interface, designed to support and improve S&OP processes. S&OP requires significant change management and by reducing non-value time it enables companies to focus on evolving their S&OP processes, capabilities, behaviors and deliver results that drive increased commitment.

Link Aggregate Planning to Detailed Execution

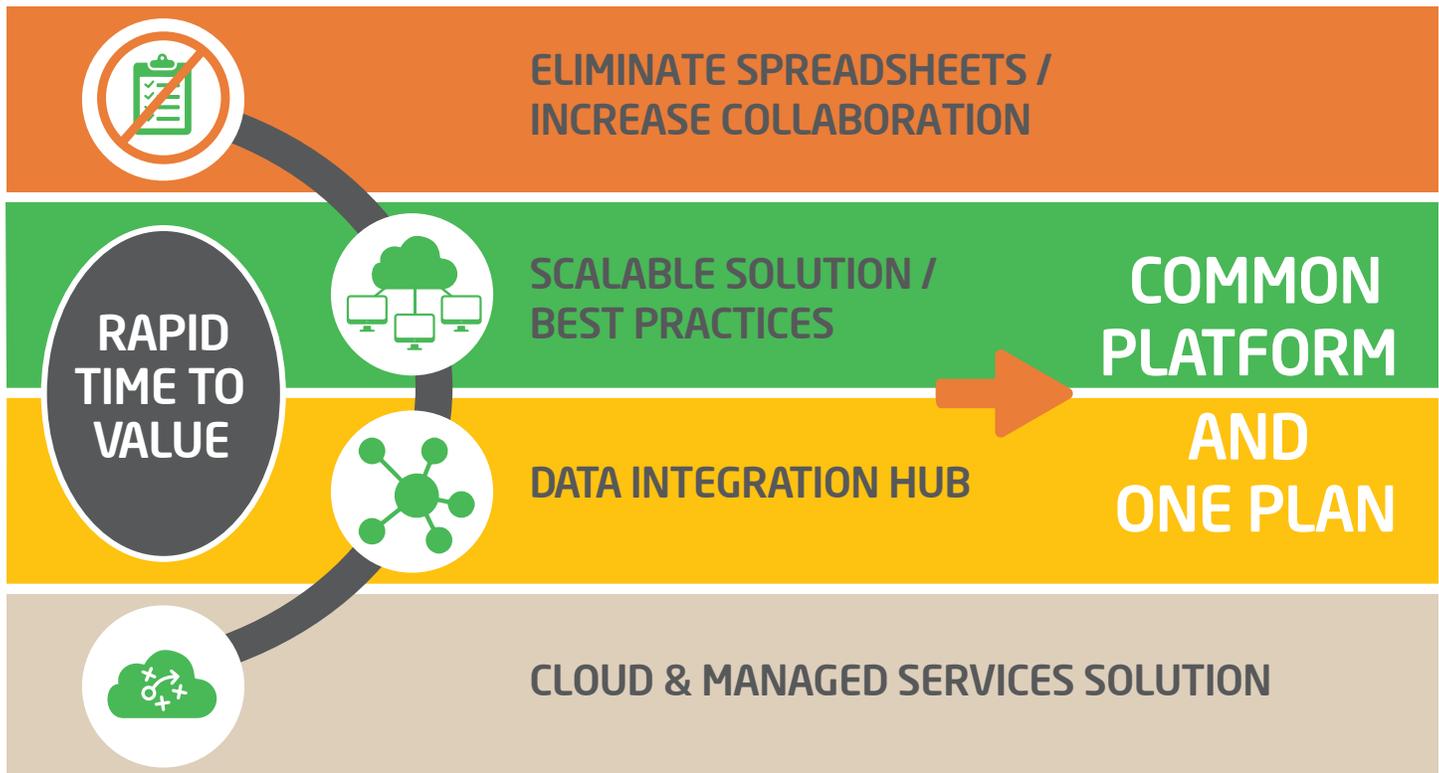
S&OP is usually performed at an aggregate level but execution has to be performed at a detailed level. The ability to link both levels together is essential for S&OP to be effective. In many companies, spreadsheets typically perform the role of collaboration across departments but they are not scalable.

Inspirage's **Rapid Start S&OP Solution** using Oracle Demantra can significantly help reduce planning cycle times, increase collaboration and provide a common platform with demand, supply, inventory and financial data so that all the stakeholders in the S&OP process can together drive an enterprise-wide operating plan.

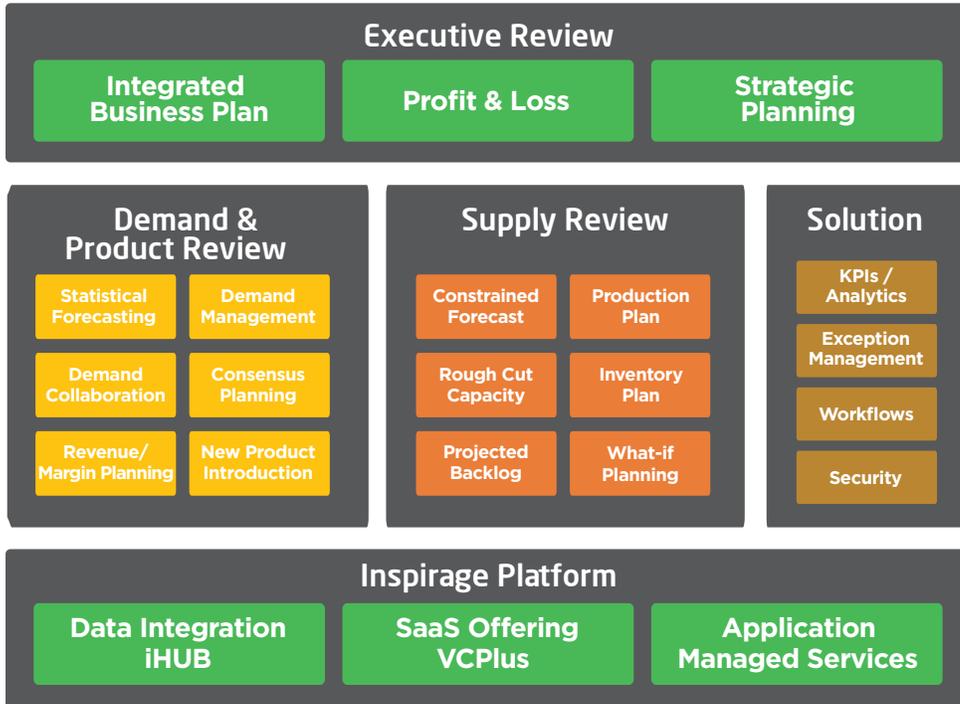
Solution Benefits

Key benefits include:

- Replaces cumbersome spreadsheets
- Reduces planning cycle times
- Provides enhanced Oracle Functionality & Process Flows
- Incorporates Industry Leading Practices
- Is highly scalable



Inspirage offers a cost effective solution to successfully implement Oracle Demantra, an enterprise S&OP tool to deliver improved business results. It is designed to be implemented in less than four months across any ERP system, significantly improving time-to-value and payback.



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On-Premise or Hosted

The Inspirage **Rapid Start S&OP Solution** can be positioned as an on-premise or as a hosted offering. Inspirage's Value Chain Plus® hosted program will reduce the IT overhead and technical barriers from achieving this solution. The Inspirage team will deploy the solution by providing pre-configured product extensions needed to meet fundamental business requirements as well as best practices.

This solution can be easily integrated with multiple ERP systems or supply chain tools using Inspirage's proprietary data integration hub (iHub).

Features

- Role-Based User Experience
- Collaboration Portal
- Drill-down capability - "Slice & Dice" information
- Top-down and Bottom-up planning
- View & plan at different levels
- S&OP worksheets based on leading practices
- Advanced Statistical Capabilities
- Consensus Planning
- Constrained Planning
- Consolidated Demand, Supply and Inventory by Product Category
- Aid Financial & Strategic Planning
- Scenario Planning
- Manage by Exception
- Workflow / Security
- Audit Trail
- Performance Management
- Demand shaping, financial reconciliation, profit based decisions and what-if planning

www.inspirage.com | info@inspirage.com

Inspirage is the integrated supply chain specialist firm solving business critical challenges from design to delivery. The company delivers end-to-end consulting and implementation solutions that link Innovation Management, Supply Chain Management and Logistics Management. Inspirage partners with their customers to break down information silos and optimize performance to accelerate innovation, fuel growth and achieve operational excellence.