ORACLE GLOBAL TRADE MANAGEMENT

Oracle Global Trade Management (GTM) is a unique global compliance solution that allows companies of all sizes and in all geographies to centrally manage their global trade operations. And, since it was developed as an integrated component of Oracle’s logistics suite, GTM enables companies to optimize, automate, and monitor cross-border transactions in ways that were not before available from best-of-breed software providers.

Achieve Global Trade Best Practices

Does your organization suffer from a lack of cross-functional trade visibility and internal trade controls? Is it difficult to make informed and effective management decisions related to trade? Do manual processes result in costly delays or expose your organization to unnecessary compliance risk?

If you answered yes to any of these questions GTM can help. Using an integrated logistics framework, Global Trade Management delivers unparalleled visibility and control over both orders and shipments. GTM is a global trade automation platform that enables companies to optimize and streamline business processes related to cross-border trade by layering trade data and milestones over the physical flow of goods. With well-structured compliance policies and trade automation tools to help implement and enforce them, companies can begin to achieve best trade practices across and beyond the organization.

Centralize and Optimize Trade Processes for Efficiency

Does your company struggle to maintain trade-related content in your order management, financial, procurement and other systems? Are there silos of information at your internal and external trading partners?

Trade data is often not supported by existing systems. And this lack of support introduces complexity in the order management, procurement and financial management processes that leads to inefficiencies and risk. GTM acts as a centralized trade data repository for all legal, regulatory, and corporate trade compliance purposes. This centralized approach creates greater visibility and control over the end-to-end trade processes, eliminating silos and fostering information sharing. Some of Oracle GTM’s capabilities include:

- Global Trade Content Management: Upload and manage all required global trade content required for key services, such as Restricted Party Lists, product classification codes, and more. Working with a third-party content provider, Oracle GTM provides tools for automated upload and processing of trade content for immediate or later use.
- Trade Item Master: If your company does business in multiple countries, it becomes a challenge to maintain required item data. Suppliers can upload product catalog and classification data directly, while brokers can download, update, or simply view product classification data and other required compliance elements for prompt and accurate Customs filings.
- Trade Party Master: Store and manage trading partner data, such as end-use and end-user
profiles, anti-boycott flags, licenses, registration data, certifications, and other compliance or security-related information.

- **Event Management and Visibility:** Proactively manage the compliance events of orders and shipments through automated milestone monitoring. For example, automatically screen transactions for restricted parties, licenses and any other trade controls when received from the external system. Notify or alert users to potential problems instantly.

- **Business Process Automation:** Maximize productivity by automating processes using Oracle GTM’s unique workflow agent technology. Workflow agents enable companies to model simple or complex processes to improve efficiency.

- **Reporting & Documents:** Oracle GTM utilizes Oracle Business Intelligence Publisher to create reports and documents. Customers can create their own documents or reports in GTM. A few examples are: Restricted Party Audits, Export Filing (EEI) reports, and Commercial Invoices for any country. Additionally, other supporting trade documents can be uploaded and attached to transactions in Oracle GTM.

- **Packaged integration with Oracle E-Business Suite to support synchronization of master data such as items and parties, as well as automated EBS order and delivery compliance screening.**

Ensure Proper Product Classification for Global Compliance

Does your company have a need to maintain multiple types of product classification types and codes for different countries? Do you have redundant classification processes? Do third parties provide pre-classifications?

Oracle GTM offers a robust product classification workbench for users to classify items under multiple lists for trade in specific jurisdictions and follow any associated rules those commodities might be subject to for compliance purposes.

The following are examples of Oracle GTM capabilities:

- **Product classification determination:** Oracle GTM provides configurable determination logic in order to properly classify an item based on user-defined rollup classification criteria. For example, for assemble-to-order (ATO) items, GTM can automate the classification determination of the top-level (parent) item based on the classifications of all of the sub-components based on rollup logic dictated by any jurisdiction.

- **Guided classification tools:** Oracle GTM provides product classification lookup for multiple types of product classification codes, and returns the results in an easy-to-use tree or grid structure that highlights key words used in the search to easily identify the chapters where those words appear.

- **Product classification translation:** Quickly perform translation lookups for classifications of the same type (e.g., Harmonized Tariff Schedule or ECCN) to view related country target codes to the source classification code. Users can create product classification templates to easily assign items into a pre-configured classification structure.

- **Detect invalid classifications:** Oracle GTM has the capability to identify if any of the existing product classifications used in the repository are invalid based on the most current tariff nomenclature.

- **Mass classification updates:** Update product classifications in batch in an ad hoc or scheduled fashion. For example, users can quickly and easily update all classifications if there are updates to the Harmonized Tariff Schedule.

- **Product classification approval workflow:** Once a product has been assigned a classification, Oracle GTM provides a powerful approval workflow process that ensures
the assigned code is reviewed and approved to ensure proper classification.

Mitigate Compliance Risk with Next-Generation Screening

Does your company properly screen transactions against government lists to ensure compliance? Do you know your customers? Laws in many countries require the use of compliance screening, both on the import and export sides of trade. The goal is to ensure that no goods are shipped to prohibited countries, organizations or individuals for national and international security purposes.

Oracle GTM provides next-generation screening capabilities:

• Restricted Party List and sanctioned territory screening: Oracle GTM offers a configurable screening platform to optimize potential match results. The engine can be called at any point in a business process and offers different types of screening services for different milestones. Users can fine tune the fields screened, the thresholds, and the weights for proper match determination. Users can screen parties at the time of party creation which ensures they are cleared for compliance when transactions occur.

• Flexible matching engine options: Matching engines can be used strategically to drive the potential match result. Oracle GTM offers four types of matching logic engines to satisfy screening requirements. One type is language agnostic, which can support the screening of double-byte characters often found in European and Asian languages.

• Simplified potential match resolution: When potential matches occur, users can easily view the results and related information to make a quick and informed decision. This includes links to the Federal Register citations, alias information, agency list codes and more. Historical screening data can be viewed easily from each party or transaction record.

Solid Foundation for Global Trade Compliance

In addition to the foundation provided by Oracle GTM, customers can derive additional benefits from Oracle GTM’s related product options.

• Oracle Trade Compliance: Customers can model their own unique trade compliance environment worldwide using the global approach and design for Oracle Trade Compliance. Perform advanced compliance screening and control determination for licenses, exceptions and other internal or regulatory trade controls.

Standards-Based Architecture

Oracle GTM is built on a best-in-class, internet-based architecture that provides maximum flexibility and lowest total cost of ownership.

• Internet Application: All Oracle GTM functionality is accessible via standard web browsers, which enables companies to deploy the solution across their global organizations with minimal effort.

• Secure Collaboration: Oracle GTM’s security model enables companies to collaborate with any trading partner – suppliers, customers, carriers, brokers, etc. – by enabling these parties to access relevant information and business functions in Oracle GTM. For example, suppliers can upload product catalogs and classifications, carriers can add relevant Customs-filing data to shipments, and Brokers can update and pull classification data as required.

• Service Oriented Architecture: Oracle GTM fully supports a service oriented architecture (SOA) for maximum business process flexibility. Companies can support their specific business process requirements by leveraging Oracle GTM’s web services.
• Scalability: Oracle GTM’s flexible architecture enables companies to start small and expand as necessary to support growth in users, transaction volume and business processes while maintaining high performance service levels.